



Confederation of Indian Industry

The Confederation of Indian Industry (CII) works to create and sustain an environment conducive to the development of India, partnering Industry, Government, and civil society through working closely with Government on policy issues, interfacing with thought leaders, and enhancing efficiency, competitiveness and business opportunities for Industry.

For more than 125 years, CII has been engaged in shaping India's development journey and works proactively on transforming Indian Industry's engagement in national development. The premier business association has around 9000 members, from the private as well as public sectors, and an indirect membership of over 300,000 enterprises from around 286 national and regional sectoral industry bodies.

With 62 offices, including 10 Centres of Excellence in India, and 8 overseas offices in Australia, Egypt, Germany, Indonesia, Singapore, UAE, UK, and USA, as well as institutional partnerships with 350 counterpart organizations in 133 countries, CII serves as a reference point for Indian Industry and the international business community.

#### Confederation of Indian Industry

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# 9<sup>th</sup> CII India-LAC Conclave

## Furthering South-South Cooperation

3 - 4 August, 2023 | Hotel Le Meridien, New Delhi

[www.ciiindialaconclave.in](http://www.ciiindialaconclave.in)



The 1st edition of the India-LAC Conclave, entitled "Project Partnership – Partnering for the Future", was held in 2007 in New Delhi in partnership with the Ministry of External Affairs and the Ministry of Commerce & Industry, Government of India. Since then, the Conclave has emerged as one of India's most important multisectoral events covering the two most dynamic regions of the Global South.

The previous editions of the Conclave have successfully showcased the potential business opportunities in the region and helped Indian industry build a new roadmap for future India-LAC collaborations. Since the first edition in New Delhi in 2007, the Conclave has not only set the ground for many new cross-border partnerships to take roots but also proved to be a catalyst for future ones in LAC. The last Conclave, held in Santiago, Chile, in 2018, was a resounding success witnessing over 250 participants over two days of stimulating discussions and B2Bs.

## Journey so far



## Leaders' Thoughts

“Chile offers political and economic stability; it does not discriminate when it comes to foreign investments; it is a country of opportunities for India. The Pacific Alliance includes countries like Singapore, Canada, Australia, and New Zealand; South Korea wants to participate, it is indispensable for India to do the same.”

**H.E. Mr. Eduardo Frei Ruiz-Tagle**

Former President of Chile and Special Envoy of the President to Asia Pacific, Government of Chile (2018)

“Conclaves are very important tools to bring businesses closer in both the private and the public sectors. Several ideas have originated from them that are being applied today and we continue to learn from each other. Agreements should be promoted and executed, positions should be consolidated, and strategies should be defined and realised. We should maintain unity in economic, political, and social diversity.”

**H.E. Mr. Orlando Salvador Solórzano Delgadillo**

Minister of Development, Industry and Commerce Government of Nicaragua (2018)

“The Conclave is like a platform of exchange for people of different interests where an open and frank dialogue is possible and where our excellent relations can be brought even closer.”

**H.E. Mr. Carlos Alfredo Castaneda Magaña**

Minister of Foreign Affairs, Government of El Salvador (2018)

“India and LAC share common aspirations and challenges; there have been many political interactions despite distance. India's political engagement is going to intensify; the current 35 billion trade is less than the actual potential, so it is extremely important to find out ways to contribute to each other's growth.”

**Gen. (Dr.) V K Singh (Retd.)**

Minister of State for External Affairs, Government of India (2018)

## Conclave Components

Plenary Sessions

Roundtable Discussions

Business-to-Business Meetings

Networking Lunches & Dinner

## Participants' Profile

- Ministers & Senior Government officials
- Multi-Sector Business Leaders
- Investment and Trade Promotion Agencies
- Industry Associations
- Multilateral Agencies
- Financial Institutions and Banks

## Past Political Participation in the Conclave

**Mr. Mauricio Macri**

Former President of Argentina

**Ms. Liliana Perez**

Secretary General, Ministry of Foreign Affairs, Republic of Colombia

**Mr. Francisco Cabrera**

Minister of Economic Development, Government of Buenos Aires, Argentina

**Ms. Ana Helena Chacon Echeverria**

Vice President, Government of Costa Rica

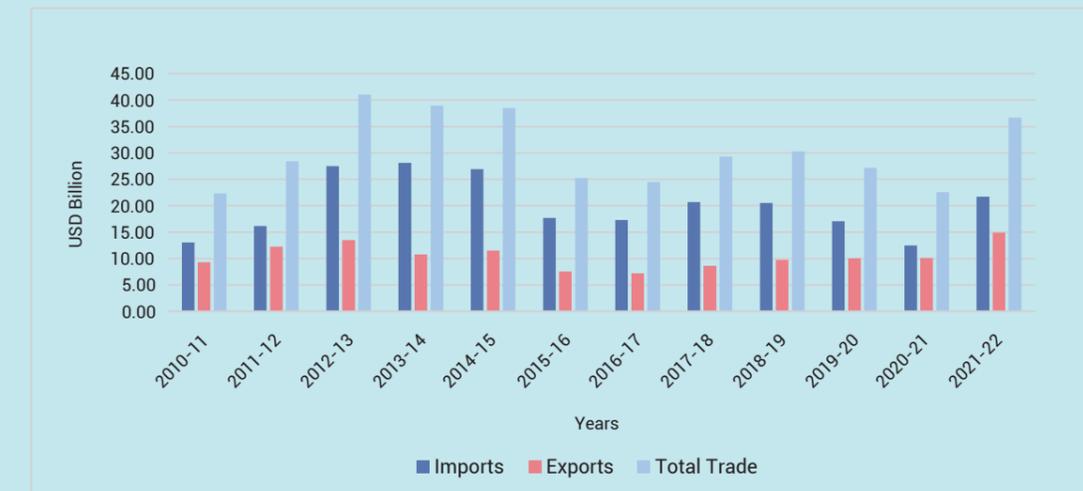
**Mr. Rodolfo Nin Novoa**

Minister of Foreign Affairs, Government of Uruguay

**Mr. Francisco de Rosenzweig Mendidua**

Vice Minister of External Trade, Ministry of Economy, Government of Mexico

## India's Trade with LAC Countries



Source: Export Import Data Bank, Department of Commerce

