



B20 India Secretariat



Confederation of Indian Industry



9th CII India-LAC Conclave

“Furthering Economic Partnerships for Shared & Sustained Growth”

3-5 August 2023: Hotel Le Meridien, Windsor Place, New Delhi

Programme

DAY 1: THURSDAY, 3 AUGUST 2023

0930 – 1015 hrs
(Sovereign Hall)

Inaugural Plenary on Furthering Economic Partnerships for Shared & Sustained Growth

As the world transitions into post-pandemic optimism, while still dealing with the new geopolitical context; India is all set to feature on the horizon of Latin America and the Caribbean (LAC), stronger than ever before. The LAC region represents excellent opportunities for businesses in India. While the geo-strategic position coupled with trade agreements, position India to serve growing markets, the young population, stable government and abundant natural resources provide advantage to Indian investors, as well. This session will focus on partnership opportunities and discuss strategies to deepen India-LAC's economic cooperation for realizing shared and sustained growth.

- **Dr S Jaishankar**, Minister of External Affairs, Government of India
- **Mr R Dinesh**, President, CII
- **Mr Chandrajit Banerjee**, Director General, CII

1100 – 1200 hrs
(Sovereign Hall)

Country Session: Cooperative Republic of Guyana

- **H.E. Dr. Frank Christopher Stanislaus Anthony**, Minister of Health, Cooperative Republic of Guyana
- **Dr. Peter Ramsaroop**, CEO, Guyana Office for Investment, Office of the President, Cooperative Republic of Guyana
- **Captain Gerald Richard Gouveia**, National Security Advisor, Cooperative Republic of Guyana
- **Mr. Kester Hutson**, President- **Georgetown Chamber of Commerce and Industry (GCCCI)**
- Video Message from **H.E Irfaan Ali**, President, **Cooperative Republic of Guyana**

Session Moderator: **Mr Ashish Kataria**, Director, **Ashoka Buildcon**

B2B Meeting at Desire Hall as per the pre-fixed schedule.

1215 – 1315 hrs
(Sovereign Hall)

Plenary Session: **Scaling New Frontiers in India LAC Relations by Enhanced Trade Facilitation**

With trade reaching an all-time high of USD 50 billion in 2022 and heightened political engagements, it is most opportune time for India and Latin America, to collaborate and diversify their economic engagements. This session will seek to deliberate upon the trade infrastructure, trade finance, outreach of Indian banks, both public and private, in the LAC region. It will also include discussions on digital finance and how India's participation in institutional arrangements like IADB and CAF can unlock the latent potential of trade between the regions.

- **Mr Rajesh Agrawal**, Additional Secretary – Commerce, Ministry of Commerce & Industry, **Government of India**
- **H.E. Ms. Deborah Rivas Saavedra**, Deputy Minister of Foreign Trade and Foreign Investment, Ministry of Foreign Trade and Foreign Investment (MINCEX), **Republic of Cuba**
- **H.E. Dr. Teresa Stella Mera Gómez**, Vice Minister of Foreign Trade of Peru-Ministry of Trade and Tourism, **Government of Peru**
- **Mr Sebastian Gomez Fiedler**, Director-General for Bilateral Economic Affairs of the Undersecretariat of International Economic Relations (SUBREI), Ministry of Foreign Affairs, **Republic of Chile**
- **Mr. Rodrigo Pérez**, Chief Financial Officer, Cinépolis, **Mexico**
- **Mr. Antonio Morales**, Principal Executive, **Development Bank of Latin America, and the Caribbean (CAF)**
- **Mr Bipin Sapra**, Partner – Indirect Tax, **EY India**

Session Moderator: **Mr Sumanta Chaudhuri**, Principal Adviser – International trade Policy, **Confederation of Indian Industry (CII)**

1315 – 1415 hrs

Networking Lunch

1430 – 1530 hrs

Session 2A: Healthcare & Pharmaceuticals - Partnering for a Healthy Future

(Parallel session)
(Sovereign Hall)

India has always been recognized as “pharmacy of the world” and has showcased robust South-South partnership between India and LAC in the health sector. Building on its expertise and capacity, India is the fifth largest supplier of pharmaceuticals to the Latin American and Caribbean nations. The session will explore prospects of forging a multi-faceted public health partnership that goes beyond the Indian export of generic medicines to setting up joint pharma manufacturing facilities, regulations and health infrastructure such as tele-medicines.

- **H.E. Dr. Frank Christopher Stanislaus Anthony**, Minister of Health, **Cooperative Republic of Guyana**
- **Dr Sandeep Dewan**, Director Critical Care, FMRI, Gurgaon & Managing Director, **ENEXC ICU**
- **Dr Commander Navneet Bali**, Senior VP and Group Head, **Narayana Hrudayalaya**
- **Ms Anupama Rao Singh**, Vice President - Latin America Region Head, **Dr. Reddy's**
- **Ms Akriti Bajaj**, Sr Assistant Vice President, **Invest India**

Session Moderator: **Mr. Namit Joshi**, Vice Chairman - Pharmexcil & Commercial Director, **Centrient Pharmaceuticals**

B2B Meeting at Desire Hall as per the pre-fixed schedule.

1430 – 1530 hrs

(Parallel session)
(Inspire Hall)

Session 2B: Electrical & Automotives – Complementing for Mutual Benefit

Being the world's 4th largest vehicle market, India is expected to be the world 3rd largest automotive market in terms of volume by 2030. The total value of vehicles exported from India to Latin America increased to US\$ 3.8 Billion from US\$ 2.6 Billion last year. Since power is one of the most important component of infrastructure, Government has undertaken a series of measure to put India on the world map as a nation surplus in power. The power transmission, distribution and electrification provides immense scope for cooperation between India and LAC nations. Against this backdrop, this session will explore possibilities to drive trade in automotive & electricals segments to new terrains and forge joint ventures in manufacturing and maintenance. It will include also focus on recycling waste, sustainable mobility, process optimization and employment generation for mutual growth.

- **Mr. Idalberto Pérez Cabrera**, General Director of Industrial Management, Ministry of Industry, **Republic of Cuba**
- **Mr. J.S. Rangar**, Member Executive Committee of ACMA & Managing Director, **Stork Rubber**
- **Mr. Yogesh Kumar Gupta**, Executive Director, **Havells India Limited**
- **Mr Rahul Bharti**, Executive Director, **Maruti Suzuki India**
- **Mr. Sumit Jindal**, General Manager, **Berkes, URUGUAY**
- **Mr Sandeep Behal**, Vice President, **Invest India**

Session Moderator: **Mr Bobby Salwan**, Automotive and Construction Equipment Business Head, South and Central America, **Mahindra and Mahindra**

1545 – 1645 hrs

(Parallel session)
(Inspire Hall)

Session 3A: IT & Electronics - Promoting Digital Partnerships through Technology

With the post-pandemic economic growth in LAC exhibiting sustainable momentum, the IT and ITeS services market in Latin America and Caribbean countries is set to grow further, opening new opportunities for Indian IT & electronics industry. Around 25 Indian IT and ITeS companies operate in the region, employing over 30,000 people. With growing demand for IT services across the region, Indian IT & electronics companies have a great opportunity to expand and diversify their presence in other LAC countries. It also signals that present gains can be leveraged for exploring the future of innovation together in fields of AI, cybersecurity, 5G and the metaverse. This session will explore potential initiatives and policies to help Indian IT services companies & electronic companies to harness new opportunities in LAC countries.

- **H.E. Ms. Gabriela Jiménez Ramírez**, Minister of People's Power for Science and Technology of The **Bolivarian Republic of Venezuela**
- **Mr. Devindra Prashant Ramnarine**, Digital Transformation Adviser, Ministry of Digital Transformation, **Trinidad & Tobago**
- **Mr Edel Gomez**, Director General (Head of Company), **GELECT (Electronic Industry Holding Group), Republic of Cuba**
- **Mr Shyan Mukerjee**, Partner - Strategy & Transactions, **EY-Parthenon**
- **Video Message from H E Dr Nicolas Albertoni**, Vice Minister, **Uruguay**

Session Moderator: **Mr Veer Sagar**, Vice Chairman, ESC & President, CEO, **Selectronic Equipment Services Pvt Ltd**

B2B Meeting at Desire Hall as per the pre-fixed schedule.

1545 – 1645 hrs
(Parallel session)
(Sovereign Hall)

Session 3B: Infrastructure & Energy - Building a Roadmap for Development & Energy Transition

Infrastructure development is a key pillar for India since it is aiming to reach a US\$ 5 trillion economy by 2025. This is a crucial priority for India not just domestically but also globally for other regional partners since there are international actors who might be pushing for their infrastructure development through unsustainable debt assistance to serve their own self-interests. India has further taken the agenda of infrastructure development during this G20 Presidency this year where it has talked about financing smart cities that are sustainable, resilient, and disaster-prone. Latin America currently invests about 2-4 per cent of its GDP on average in infrastructure development. Yet to meet the demands of its population as well as achieve economic growth and prosperity, this percentage needs to be a lot higher. Against this background, this session will focus on how India and the LAC region can leverage multilateral cooperation to enhance investment in its growing infrastructure industry and develop cities for tomorrow.

- **H.E. Ms. Deborah Rivas Saavedra**, Deputy Minister of Foreign Trade and Foreign Investment, Ministry of Foreign Trade and Foreign Investment (MINCEX), **Republic of Cuba**
- **Mr Ramesh Mutha**, Managing Director, **Mohan Mutha Group**
- **Mr Bimlendra Jha**, Managing Director, **Jindal Steel & Power Ltd**

Session Moderator: **Mr. Tarun Sharma**, Deputy Managing Director, **India Exim Bank**

1700 – 1800 hrs
(Sovereign Hall)

Session 4A - Agriculture & Food Processing

India imports a variety of produce, oil seeds, and pulses, and legumes from the LAC region. With the two-way trade in these items growing by the day, India and LAC are natural partners in agriculture and food security. Indian expertise in field of agriculture and agribusiness is a valuable asset for countries of LAC. With the growing population and rising demand for food, it is pertinent for India and LAC countries will be exploring new avenues for intensifying their collaboration in agriculture and food processing across the entire value chain. The session will discuss partnership opportunities and challenges in the Agriculture & Food processing Sector.

- **Hon'ble Mr. Alexandre Corona Quintero**, Governor of the People's Power of the Cienfuegos Province, **Republic of Cuba**
- **H.E. Mr. Saboto Scofield Caesar**, Minister of Agriculture, Forestry, Fisheries, Rural Transformation and Industry, **Government of Saint Vincent and the Grenadines**
- **Mr Juan Manuel Mira**, Vice President, ChileAlimentos (Food Association) **CHILE**
- **Shri Samual Praveen Kumar**, Joint Secretary, DA&FW, Ministry of Agriculture & Farmers Welfare, **Government of India**
- **Mr Girish Bajaj**, Managing Director, **Bajaj Process Pack Ltd**
- **Mr Sandipan Sensarma**, Senior Assistant Vice President, **Invest India**

Session Moderator: **Amb Shamma Jain**, Former Indian Ambassador

1800 – 1845 hrs
(Sovereign Hall)

Special Session on Enhancing South -South Cooperation

- **Mr Suman Bery**, Vice Chairman, **NITI Aayog**, **Government of India**
- **Mr Shishir Priyadarshi**, President, Global Relations, **Adani Group**

B2B Meeting at Desire Hall as per the pre-fixed schedule.

1900 - 2030 hrs
(Sovereign Hall)

Special Ministerial Session

India is playing a catalytic role in strengthening the integrative forces for early realisation of the Global South's goals. Historically, India-LAC bilateral trade comprised mainly of commodities such as petroleum, chemical, and agricultural products. However, there is now a perceptible shift towards high-value manufactured goods, technology-related products, and services. This diversification also leading to a more balanced trade portfolio and enhanced mutual benefits. Furthermore, there is increasing collaboration between India and the LAC countries in the areas of information technology, pharmaceuticals, renewable energy, and infrastructure development.

The Session would deliberate on how the India-LAC bilateral trade can double in the next 5 years and what measures are needed to further diversify the bilateral trade.

- **Mr Piyush Goyal**, Hon. Minister for Commerce & Industry, Textiles, Consumer Affairs, Food & Public Distribution, **Government of India**
- **H.E. Johann Álvarez**, Vice Minister of Foreign Trade and Investment Promotion, Ministry of popular power of Economy and Finance and Foreign trade, **Venezuela**
- **H.E. Mr. Samuel Alejandro García Sepúlveda**, Governor of Nuevo Leon State, **Government of Mexico**
- **Hon'ble Mr. Alexandre Corona Quintero**, Governor of the People's Power of the Cienfuegos Province, **Republic of Cuba**
- **Mr. Rodolfo Pastor de Maria y Campos**, Secretary of State in the office of the Presidency, **Republic of Honduras**
- **H.E. Mr. Henry Charles Fernandez**, Minister of Tourism, Civil Aviation, Transportation and Investment, **The Government of Antigua & Barbuda**
- **H.E. Mr Sergio Armando Cusicanqui Loayza**, Minister of Development Planning, **Plurinational State of Bolivia**
- **H.E. Mr. Andy Joseph Williams**, Minister for Mobilisation, Implementation and Transformation, **Government of Grenada**
- **Mr R Dinesh**, President, **Confederation of Indian Industry**
- **Mr Chandrajit Banerjee**, Director General, **Confederation of Indian Industry**

2030 hrs

Cocktails & Networking Dinner

End of Day 1

B2B Meeting at Desire Hall as per the pre-fixed schedule.

Day 2: Friday, 4 August 2023

1000 – 1100 hrs:
(Parallel Session)
(Sovereign Hall)

Session 4B: Forging Security and Defence Industry Collaboration

The policy framework implemented by the Government of India has encouraged and facilitated the Indian industries to design, develop, and manufacture all types of military systems and platforms which includes, inter alia, artillery systems, protective gear, unmanned systems and radars & communication. This session will explore prospects of India-LAC defence cooperation, possibilities of joint ventures, co-development of weapon systems and prospects of enhancing Indian defence exports to LAC countries.

- **Mr Anurag Bajpai**, Joint Secretary (DIP) Ministry of Defence, **Government of India**
- **Captain Gerald Richard Gouveia**, National Security Advisor, **Cooperative Republic of Guyana**
- **Mr Vikas Khita**, Vice President & Head, Corporate Office (Delhi), L&T Defence, Larsen & Toubro Limited & Chief Executive – **L&T Power Development Ltd.**
- **Ambassador Deepak Bhojwani (Retd)**, Former Indian Ambassador to Colombia, Venezuela and Cuba

Session Moderator: **Mr Neeraj Gupta**, Managing Director, MKU & Chairman, **SIDM – International & Exports Committee**

1000 – 1045 hrs:
(Parallel Session)
(Inspire Hall)

Session 4C: India – CARICOM Cooperation: Unleashing the Potential of Global South

The 4th India-CARICOM Ministerial meeting discussed on a range of issues to work together on global issues such as food and energy security and combating climate change, by deepening political engagement and increasing cooperation in the context of post-pandemic economic recovery. The session aims to deliberate on the specific areas where the businesses can look for enhancing the trade and investment in the identified sectors amongst the countries and the region as whole with the support of the Governments.

- **H.E. Mr. Henry Charles Fernandez**, Minister of Tourism, Civil Aviation, Transportation and Investment, **The Government of Antigua & Barbuda**
- **H.E. Mr. Saboto Scofield Caesar**, Minister of Agriculture, Forestry, Fisheries, Rural Transformation and Industry, **Government of Saint Vincent and the Grenadines**
- **H.E. Mr. Andy Joseph Williams**, Minister for Mobilisation, Implementation and Transformation, **Government of Grenada**
- Video Message from **H.E. Philip Davis**, Prime Minister, **The Bahamas**
- Video Message from **H.E. Andrew Michael Holness**, Prime Minister, **Jamaica**
- Video Message from **H.E. Ralph Everard Gonsalves**, Prime Minister, **Saint Vincent and the Grenadines**
- Video Message from **Dr Carla Natalie Barnett**, Secretary General, **CARICOM**

Session Moderator: **Amb Riva Ganguly Das**, Former Secretary, Ministry of External Affairs

B2B Meeting at Desire Hall as per the pre-fixed schedule.

1045-1130 hrs
(Parallel Session)
(Inspire hall)

Country Session: Venezuela

- **H.E. Ms. Delcy Eloina Rodríguez Gómez**, Executive Vice President of the Bolivarian Republic of Venezuela and Minister (E) of People's Power for Economy, Finance and Foreign Trade, **Bolivarian Republic of Venezuela**
- **H.E. Mr. Johann Carlos Álvarez Márquez**, Deputy Minister for Foreign Trade and Investment Promotion, Ministry of People's Power of Economy, Finance and Foreign Trade, **Bolivarian Republic of Venezuela**
- **H.E. Mr. Héctor José Silva Hernández**, Vice-Minister of Productive Economy of Venezuela, Ministry of People's Power of Economy, Finance and Foreign Trade, **Bolivarian Republic of Venezuela**
- **Mr Félix Plasencia**, President, International Center for Productive Investment

Moderated by: **Mr Naveen Jindal**, Chairman, **Jindal Steel & Power Ltd**

1100 - 1200 hrs
Parallel Session
(Sovereign Hall)

Session 5A: Sustainability: Strengthening Chemical Value Chains

There is an urgent need to adopt strengthen Chemical Value Chains and augment exports of Chemicals to LAC Region. PCPIRs (Petroleum, Chemicals and Petrochemicals Investment Regions) are playing a significant role in transforming India into a global manufacturing hub for chemicals and petrochemicals. As LAC region is a significant importer of chemicals, it needs to further facilitate manufacturing of chemicals locally to meet its domestic demand while employing sustainable methods. Hence, this session will explore the possibility of and the ways in which India and the LAC region can partner in developing a sustainable and resilient chemical supply chain.

- **Ms Mariana Pacheco**, Former Colombian Ambassador to India
- **Mr. Sekou Yohance Alleyne**, President, **InvesTT, Trinidad & Tobago**
- **Dr. Sangeeta Shrivastava**, Executive Director, **Godavari Biorefineries Ltd**
- **Mr Vinod Agrawal**, Managing Director, **Arunyaya Organics**
- **Mr Jagdish Nainiwal**, Regional Head – Latam, **UPL Ltd**

Session Moderator: **Mr. Abhay V Udeshi**, Chairman, **CHEMEXCIL**

1130 – 1215 hrs
(Inspire Hall)

Session 5B: India – SICA Partnership: Addressing Supply-Chain Vulnerabilities

Post Pandemic, India has emerged a key leader voicing its support for identifying diverse partners that can help stabilize and improve the resilience of supply chains as well as reducing global dependency on just a few actors. During the recently held 4th India-SICA Ministerial Meeting, there was a focus on energy & food security issues, climate change, debt, and globalization challenges. It was further discussed that India will be a ready partner in green, digital, health and gender domains with the eight-member SICA grouping. This session will discuss opportunities to bolster global supply chain resilience and foster global trade and investments by leveraging technological advancements.

- **Ms. Biviana Riveiro**, Executive Director, ProDominicana, **Dominican Republic**
- **H.E. Mr. Fernando Antonio Escalante Arévalo**, Vice Minister of Development of Micro, Medium and Small Enterprises, Ministry of Economy, **Republic of Guatemala**
- **H E Eduardo Enrique Reina García**, Hon'ble Minister for Foreign Affairs and International Cooperation, **Republic of Honduras**

Session Moderator: **Amb Riva Ganguly Das**, Former Secretary, Ministry of External Affairs

B2B Meeting at Desire Hall as per the pre-fixed schedule.

1230-1330 hrs

Valedictory Session: Furthering South-South Cooperation

Today, South-South Cooperation has even greater role in global economic affairs, especially as the growth poles have progressively shifted to the South. The session will summarise the discussions at Conclave and discuss how India and LAC countries ,can play an instrumental role in further strengthening South-South Cooperation through deeper bilateral trade and investment ties.

- **H E Ms Delcy Eloína Rodríguez Gómez**, Executive Vice President and Minister of People’s Power for Economy, Finance & Foreign Trade of the **Bolivarian Republic of Venezuela**
- **Ms Meenakshi Lekhi**, Hon. Minister of State, Ministry of External Affairs, **Government of India**
- **Mr Sunil Barthwal**, Secretary – Commerce, Ministry of Commerce & Industry, **Government of India**
- **Mr Narayan Sethuramon**, Co-Chairman, CII National Committee on EXIM & Managing Director, **Sanmar Matrix Metals Limited**

1330 – 1430 hrs

Networking Lunch

1430-1630 hrs

Conference concludes

End of Day 2

Day 3: Saturday 5 August 2023

Factory / Site visit for LAC delegates (optional)

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B2B Meeting at Desire Hall as per the pre-fixed schedule.